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## **SECTION X - DEMONSTRATIONS**

Proposed solution demonstrations give the California Public Employees' Retirement System (CalPERS) the ability to verify the Qualified Business Partner's (QBP's) claims in response to Section V – Administrative and Technical Requirements and Section VI – Business Requirements of this Request for Proposal (RFP). The proposed solution demonstration validates the proposal and provides confirmation that the solution proposed, including hardware and software, operates as presented by the QBP. After submission of Initial Draft Proposals, CalPERS reserves the right to request a proposed solution demonstration of any QBP. CalPERS will notify QBPs in writing of the specific requirements for proposed solution demonstration (such as when, where, and how the proposed solution demonstration will be conducted, and the scope and nature of the proposed solution demonstration).

The exact nature of each proposed solution demonstration will be determined, in part, by the QBP's reporting of the current operational status of its proposed solution throughout Section V – Administrative and Technical Requirements, and Section VI – Business Requirements and response matrix of the RFP. QBPs must indicate the existing operational functionality of their proposed solution as indicated in Section VI.B – Business Requirements Response. QBPs may be required to demonstrate their ability to satisfy any requirement they state can be met by existing application products without adaptation or modification.

CalPERS reserves the right to determine whether the QBP has successfully demonstrated its proposed solution. If the QBP is requested to demonstrate claimed existing functionality after submission of the Final Draft Proposal and fails to do so, that failure may result in CalPERS determining that the QBP's proposal does not meet the RFP requirements. The proposal may, therefore, be deemed non-responsive. The QBP will have the opportunity to address and correct their proposed solution demonstration failure in their Final Proposal submission.

In addition to any previous solution demonstrations, the intended awardee may be required by CalPERS to present the proposed solution, which may include a visit to a client site that has the proposed solution in operation. If the QBP believes that a valid proposed solution demonstration should be given at another location, the QBP may request this and provide documentation as to the benefits in doing so. Regardless of location, the QBP must make all necessary arrangements for the proposed solution demonstration site preparation and setup at no cost to CalPERS. Additionally, CalPERS staff attending the proposed solution demonstration will be required to view a copy of the RFP and a copy of the QBP's response.